



PRESS RELEASE
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PARAGON CAR FINANCE GROWS THE TEAM

- Paragon Car Finance expands the team to support growing business volumes
- Ian Haddon and Martin Dolan join as Major Account Managers
- Regional Sales Team increased to capitalise on local business opportunities

Paragon Car Finance, the vehicle finance arm of Paragon Bank, has appointed Ian Haddon and Martin Dolan as Major Account Managers to support its growing base of large volume customers. Ian and Martin will be responsible for growing Paragon's business with motor finance brokers as well as leading the push into the UK's larger dealer groups.

Ian will be Paragon's Major Account Manager for the South, while Martin will manage accounts in Scotland and the North of England. Before joining Paragon, Ian worked for Close Motor Finance in Regional and Branch Manager positions. Martin previously worked for Alpheria/BMW Financial Services, GE Money and Barclays Partner Finance where he was responsible for developing new relationships and managing key accounts.

Paragon's Major Account Managers will work alongside its growing Regional Sales Team who will continue to take the lead in developing distribution among the UK's broad spectrum of more locally focused dealerships.

Julian Rance, Head of Paragon Car Finance, said: "After a successful first year, we continue to build our business development team as we add breadth and depth to our distribution. Forging strong relationships with introducers is central to our approach and I am confident that we're putting the right combination of business development and underwriting support in place to help our introducers develop their finance business with Paragon."

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NOTES TO EDITORS

Paragon Car Finance is a trading style of Paragon Bank PLC, a British bank with a specialist lending focus. Launched in February 2014, Paragon Bank applies its specialist lending expertise to offer competitive finance packages for customers in a range of carefully selected UK finance markets.

Paragon Bank is a wholly owned subsidiary of The Paragon Group of Companies. Established in 1985, The Paragon Group of Companies is best known as the UK's leading specialist buy-to-let lender and consumer finance Group. A FTSE 250 company, the Group has over £10 billion of assets and has helped one and half million customers with their finances.

Paragon Group was an active lender in the car finance market between 1998 and 2008, originating in excess of £900 million of business via 2,100 dealers and funding over 100,000 cars.

Paragon Car Finance is a trading style of Paragon Bank. Paragon Bank PLC is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. Registered in England number 5390593. Registered office 51 Homer Road, Solihull, West Midlands B91 3QJ. Paragon Bank PLC is registered on the Financial Services Register under the firm reference number 604551.